

GPI H1 2021: REVENUE + 28%, EBITDA + 33% BOD EXAMINES H1 2021 PRELIMINARY RESULTS

OVER €79 MILLION AWARDED IN THE FIRST HALF OF THE YEAR

Trento, 26 July 2021

Gpi (GPI:IM), a company listed on the MTA and a leader in Information Systems and services for Healthcare and Social Services, announces that today its Board of Directors examined the preliminary consolidated results for the first half of 2021, which have not yet been independently audited. The results for the first half of 2021 will be approved by the Board of Directors on 28 September 2021, as scheduled in the financial calendar.

Consolidated revenue exceeded **€150 million** (+28% versus €117.2 million in H1 2020) and **consolidated EBITDA** exceeded **€14 million** (+ 33% versus €10.5 million in H1 2020).

In the first half of 2021 the GPI Group was awarded 36 new orders, its share of which totalled over €79 million, spread over a weighted average period of 45 months: these contracts are the fruit of tenders held in previous months that were won in the first half of 2021.

At the same time, in the first half of 2021 the GPI Group participated in 76 additional tenders with a total base auction amount of €224 million.

Various contracts are in the start-up or final award phase, including:

- the award of the ReCUP 3 Call Center service for the **Lazio Region** for a period of 24 months, eligible for extension for an additional 24 months. Total value for GPI in excess of **€45 million**;
- in the **Tuscany Region** various framework agreements and contracts were entered into governing assistance and maintenance services, operating leases of workstations and communications tools for various entities belonging to the Regional Health Service (General South Eastern Area). Specific orders were awarded for over **€7 million**, compared to total contract values of up to approximately €34 million over a period of 72 months;
- also, in **Tuscany**, a contract was awarded for the supply under operating lease of "Presence/absence, legal and wage management software for the Health Authorities and Hospitals of the Tuscany Region, Monasterio Foundation, ISPRO and ESTAR." In this case, GPI's share of the contract was worth **€1.82 million**, over a period of 72 months;

- software design, development and maintenance services on behalf of **ministries** such as the ministries of the Interior (Civil Liberties and Immigration Department), Foreign Affairs, Economy and Finance and **public companies/entities** such as Sogei, INPS and ICE (Foreign Trade Institute). Total amount for GPI of approximately **€15 million**, term of between 36 and 48 months.

On international markets, GPI won contracts above all in the Automation market in Europe (Austria, Switzerland and Hungary), Middle East and China; in software, it acquired new contracts for Blood Management in France and the US, as the effect of its recent acquisitions.

The preliminary data, characterized by the seasonal nature of the business, reflect the Group's positive performance, which continued the growth trend seen in 2020.

Development investments relating to the National Recovery and Resilience Plan evoke very interesting scenarios for the digital transformation of healthcare, a market in which GPI is among the main players.

GPI GROUP

GPI is the preferred partner for software, technologies and services for healthcare, social services and the public administration. Founded more than 30 years ago in Trento, GPI has grown through significant investments in M&A (in Italy and abroad) and R&D, which it carries out in partnership with leading Italian research centres and universities to share scientific, technological, functional and process knowledge applied to the e-health, e-welfare, well-being sectors.

Also drawing on the solutions and know-how gained from the companies that have joined its ecosystem, the Group has masterfully translated the needs of the healthcare industry into cutting-edge high-tech solutions and new service models that optimise prevention, diagnosis and care processes, improving people's lives.

The offer combines specialised IT expertise with advisory and design capabilities enabling it to operate in a range of business areas: Software, Care, Automation, ICT and Payment services.

The Company reported consolidated revenues of €271 million in 2020, with over 6,100 employees at year end and more than 2,400 customers in over 60 countries.

GPI was listed on Borsa Italiana in 2016 (AIM segment) and moved to the MTA market in 2018.

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Press release available at www.gpi.it and www.1info.it

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